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# BUSINESS OPPORTUNITIES FROM ISRAEL April 2024

# **Greetings from the Federation of Israeli Chambers of Commerce!**

As part of our efforts to promote business matchmaking for Israeli companies, we give you this monthly edition of our members' business offers. All are looking for new business partners, distributors, representation or suppliers.

Companies who find these offers relevant to them may contact us directly and approach Ms. Yonat Keren: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>

We invite you and your members to submit business offers for publication on our website business opportunity system.

To post an offer, please click here

Thank you in advance for your cooperation.

Offer No.	Interested in	Subject
149559	Export	Cylinders, Locks, Cam Locks, Padlocks, Motorized Cylinders, Locking Solutions, Smart Lockers and Duplicated Keys
149560	Export/Cooperation/ Representation	Fanless Servers for Harsh Environment Custom Compact Servers
143922	Export	Food Supplements for Memory and Cognition
143111	Export	Extremely Effective (99.9%) Anti-Pigeon Spike Unit
149561	Import	Mushrooms, Blueberries, Pineapples, Apples, Endives, Grapes, Kiwi, Shallots
149564	Import/Franchisee	Seeds and Grains, specifically Fonio Seeds
149569	Import/Representation/ Franchisee	Various Non-Alcoholic Beverage Categories
149562	Services/Cooperation	Personal Security, Close Protection, Special Operations and Crisis Management
149563	Services/Cooperation	International Shipping, Maritime and Air Freight Solutions, Customs Clearance, Logistics, Transportation and other related services

# **EXPORT**

Company Name	Rav-Bariach Locking Products (RB-LOCKS) (78532)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers
	of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	www.rb-locks.com
Year of Establishment	2021
No. of Employees	100
Offer No.	149559
Interested in	Export
Summary of offer	Cylinders, Locks, Cam Locks, Padlocks, Motorized Cylinders, Locking Solutions, Smart Lockers and Duplicated Keys

## **Description of Offer**

Our company specializes in manufacturing residential and commercial doors, lock products and security solutions, ensuring that homes, businesses, and institutions remain safe and secure for half a century.

With global presence in 50 countries across five continents, we target the needs of locksmiths and lock professionals for reliable total lock solutions in a varying range of security levels; high defense security, commercial and residential.

#### **Total Lock Solutions:**

We specialize in providing total lock solutions, offering a large and varied selection of products available to all locking needs and requirements.

Within our product range, you will find multiple types of lock systems, cylinders, keys, locks, lock accessories and hardware.

We offer a wide variety of professional support, locksmiths and professionals that are able to accurately offer the most relevant locking products and perfect solutions, strengthening their position when competing with large commercial and industrial projects.

Other Information	We are focused on the Balkan countries, former Soviet Union
	states, Italy, Greece, North America.

Potential Partners	Lock distributors and locksmiths
Target Countries	Worldwide

Company Name	Heptagon Systems (77889)
Contact Person	Initial contact to be made via the Federation of Israeli
	Chambers of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	www.heptagonsystems.com
Year of Establishment	2015
No. of Employees	5
Offer No.	149560
Interested in	Export/Cooperation/Representation
Summary of offer	Fanless Servers for Harsh Environment
	Custom Compact Servers

Our company develops and manufactures embedded computer systems for harsh environments, specializing in designing high-end ruggedized fanless servers.

Our products are used in a variety of industries and applications, such as AI, IoT, Edge Computing, Medical Instrumentation, In-Vehicle Computers, Industrial Automation and Video Surveillance, offering customization and ODM options to meet customer-specific needs.

Since its establishment in 2015, our company has gained vast experience in the automotive and security industries.

Other Information	We are open to working with value-added distributors/ partners and system integrators.
Potential Partners	Distributors, system integrators and large end users.
Target Countries	Worldwide

Company Name	Granalix Bio Technologies Ltd. (70131)
Contact Person	Initial contact to be made via the Federation of Israeli
	Chambers of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	www.granalix.com
Year of Establishment	2013
No. of Employees	14
Offer No.	143922
Interested in	Export
Summary of offer	Food Supplements for Memory and Cognition

An Israeli biotech company founded by a senior researcher of degenerative brain diseases at Hadassah University Hospital and a worldwide expert in nanotechnology from Hebrew University of Jerusalem.

The primary product developed by the company is groundbreaking and patented.

Our product is a pomegranate seed oil and micro-absorption catalyst formulation packaged as a supplement pill. Pomegranate seed oil contains exceptionally high amounts of Omega 5 polyunsaturated fatty acid (punicic acid), one of the rarest and most powerful antioxidants found in nature.

Studies suggest that our product:

- Supports Brain Health\*
- Support Cognitive Function\*
- Supports Mild Memory Problems Associated with Aging\*

\* These statements have not been evaluated by the Food and Drug Administration. These products are not intended to diagnose, treat, cure or prevent any disease.

Potential Partners	Distributors of supplements and pharma products.
Target Countries	Worldwide

Company Name	Yossi Finkelstein (67028)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce:

	International Relations Division
Website	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a> www.fomoya.co.il
Year of Establishment	2018
No. of Employees	1-10
Offer No.	143111
Interested in	Export
Summary of offer	Extremely Effective (99.9%) Anti-Pigeon Spike Unit

This revolutionary pigeon-deterring spike unit possesses unique qualities; professionals have uniquely & expertly engineered this product to address avian infiltration tactics and provide better solutions for the deterrence of birds.

#### Features:

- Extreme-Width (29cm) with full area coverage leaves no room for pigeons to land on.
- Advanced, super-effective (180 degrees, half-circle) uniquely engineered spike array design.
- Highly dense spikes (2 cm) narrow spaces prevent pigeons from penetrating.
- Modularity UNIQUE FEATURE: controllable width (20-29 cm) to match various surfaces.
- Fast & easy installation: speedy installation with professional results, no experience needed for use!
- The most cost-effective (75%) and installation-time-saving (75%) unit in the world compared to regular spike units.

The amazing results of this spike unit will give great satisfaction and ease of mind to both the professional installer and the amateur DIYer.

We offer reasonable pricing, a high-quality product, and dedicated service.

Potential Partners	Distributors
Target Countries	US, Canada, UK, US Common Market, Australia

# **IMPORT**

Company Name	<b>Bar Lakol Ltd.</b> (75599)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers
	of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	-
Year of Establishment	1999
No. of Employees	20
Offer No.	149564
Interested in	Import/Franchisee
Summary of offer	Seeds and Grains, specifically Fonio Seeds

## **Description of Offer**

Our company is a fifth-generation family business for cereals and pulses. We supply raw materials to all the Israeli food sectors, including wholesalers and packaging companies that distribute the products to all the major supermarkets.

We import seeds and grain products that are distributed among our partners and clients, mainly to supermarket chains and food markets.

We aim to create interest in new health seeds, such as Fonio, which is still not familiar in the Israeli market. We are also open to other opportunities in this sector.

We are looking for new supply sources from West Africa, specifically for Fonio seeds.

Potential Partners	Suppliers and manufacturers.
Target Countries	Africa

Company Name	Regavim Alim Yerukim (77854)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers
	of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	www.regavimalim.co.il
Year of Establishment	2014
No. of Employees	60
Offer No.	149561
Interested in	Import
Summary of offer	Mushrooms, Blueberries, Pineapples, Apples, Endives, Grapes, Kiwi, Shallots

We are a fourth generation of farmers in Israel. We believe in crops from good soil and the agricultural products it provides: premium, fresh and quality products. We specialize in growing fresh herbs, spices, and leafy greens.

Our line of products is based on the produce we grow, local procurement and independent import.

We distribute country-wide fresh supplies of various kinds to the largest supermarket chains, stores, markets, etc.

We are seeking new suppliers, growers, and distributors to expand our product range, specifically focusing on fresh mushrooms, blueberries, pineapples, apples, endives, grapes, kiwi, and shallots.

Potential Partners	Suppliers, farmers and distributors.
Target Countries	Mushrooms - China, South Korea Blueberries - Peru Pineapples- Costa Rica, Kenya, Dominican Republic Apples - Europe, USA Endives - Belgium, Holland Grapes - South Africa Kiwi - Greece, New Zealand Shallots - Europe, China

Company Name	Adir Trade Ltd. (25293)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers
	of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	www.adirltd.com/en
Year of Establishment	2003
No. of Employees	20
Offer No.	149569
Interested in	Import/Representation/Franchisee
Summary of offer	Various Non-Alcoholic Beverage Categories

We are a young and dynamic company specializing in the development, import and distribution of unique beverages. Our product line includes a wide and interesting range of health, sports, and stimulating drinks from various countries around the world.

We are a subsidiary of the second-largest manufacturer, importer, and distributor of alcohol and non-alcoholic drinks in Israel; partially owned by Heineken (40%).

We are searching for new opportunities in order to expand our portfolio, such as:

- Protein drinks
- Various Juices
- Smoothies
- Organic and whole meal drinks
- Sparkling flavoured water
- Carbonated soft drinks.

Other Information	Today, following the success of our company, we are in the process of looking for potential suppliers with whom we can pave the way for mutually fruitful cooperation.
Potential Partners	Manufacturers and Suppliers.
Target Countries	Worldwide

# **SERVICES/COOPERATION**

Company Name	SCS Solutions Ltd. (58956)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	<u>www.o-scs.com</u>
Year of Establishment	2012
No. of Employees	18
Offer No.	149562
Interested in	Services/Cooperation
Summary of offer	Personal Security, Close Protection, Special Operations and Crisis Management

## **Description of Offer**

We started as a close protection, personal security, and special operations company, providing high-end services. Our teams built trusting relationships with clients, becoming a one-stop shop for them. Eventually, we became our clients' families' "Fixers," consulting them on different security projects and problems.

While working with HNWI & large corporate clients, those "problems" became more complex, and later on, we realized that other players in the industry would call it Crisis Management.

To this day, our projects have started and ended with close and warm relationships. The success of each project has namely been achieved due to the trust that the client has placed in our company. This trust enabled us to apply an open-minded yet methodological approach to their security, productivity, and success.

Potential Partners	Risk management and security companies looking to offer services in the Middle East and Africa.
Target Countries	USA, Canada, Europe.

Company Name	GLC-TLV Global Logistical Connections (77996)
Contact Person	Initial contact to be made via the Federation of Israeli
	Chambers of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	www.glc-inc.com/glc-tlv
Year of Establishment	2023
No. of Employees	8
Offer No.	149563
Interested in	Services/Cooperation
Summary of offer	International Shipping, Maritime and Air Freight Solutions, Customs Clearance, Logistics, Transportation and other related services.

Our company offers international shipping, maritime and air freight solutions, customs clearance, logistics, transportation, and other related services. With a commitment to excellence and a proven track record, we stand ready to be your preferred logistics partner.

We have fifteen years of experience on the Israeli market with guidelines and solutions for navigating cargo to/from.

Our team of experienced professionals is dedicated to providing tailored solutions, fostering strong client relationships, and upholding the highest standards of service.

Our advanced tracking systems and logistics management tools update our clients at every stage, providing real-time visibility into your cargo's journey.

Our dedicated team works closely with our clients to design customized shipping solutions that align with their business goals. From documentation and customs clearance to warehousing and distribution, we offer end-to-end services tailored to your needs.

Potential Partners	Freight forwarder agencies, importers and exporters.
Target Countries	Worldwide