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BUSINESS OPPORTUNITIES FROM ISRAEL

August 2023

Greetings from the Federation of Israeli Chambers of Commerce!

As part of our efforts to promote business matchmaking for Israeli companies, we give you this monthly edition of our members' business offers. All are looking for new business partners, distributors, representation or suppliers.

Companies who find these offers relevant to them may contact us directly and approach Ms. Yonat Keren: chamber@chamber.org.il

We invite you and your members to send us business offers to publish them on our website business opportunity system.

To post an offer, please [click here](#)

Thank you in advance for your cooperation.

<i>Offer No.</i>	<i>Interested in</i>	<i>Subject</i>
143122	<i>Export</i>	<i>Optical Sound and Vibration Sensors and Systems</i>
143121	<i>Export</i>	<i>Professional Cosmetics and Skincare Products</i>
143120	<i>Export, Cooperation/Joint Venture</i>	<i>Innovative Sensor for Dairy Farms/Milking Systems</i>
143113	<i>Export, Cooperation/Joint Venture</i>	<i>Green, Chemical-free, Innovative Scale Products for Domestic and Industrial Application</i>
143111	<i>Export</i>	<i>Extremely Effective (99.9%) Anti-Pigeon Spike Unit</i>
143115	<i>Services</i>	<i>Digital Marketing and E-commerce Services</i>
143123	<i>Import, Representation</i>	<i>Optics and Electro-Optics (components, equipment, and OEM)</i>
143117	<i>Import</i>	<i>Frozen, Chilled, and Dry Food Products</i>

EXPORT & TECH. INQUIRIES

Company Name	Optoacoustics Ltd. (60050)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.optoacoustics.com
Year of Establishment	2006
No. of Employees	10
<i>Offer No.</i>	<i>143122</i>
<i>Interested in</i>	<i>Export</i>
Summary of offer	<i>Optical Sound and Vibration Sensors and Systems</i>
<p><u>Description of Offer</u></p> <p>Our company is a world leader in innovative, high-performance optical fiber-based sound and vibration solutions for industrial and medical applications.</p> <p>Our solutions are ideal for large companies who wish to integrate our sensors in high-voltage electromagnetic files, hazardous areas, industrial monitoring, EMC labs, oil/gas rigs, and windmill monitoring.</p> <p>We maintain an excellent reputation as a long-time supplier of robust, inherently safe solutions to government, industrial, and research sectors. We have hundreds of satisfied customers, and our company continues to expand its business into medical and high-voltage instrumentation monitoring, transportation infrastructure, oil and gas, and public safety.</p> <p>Our solutions are easy to deploy, easy to use, and cost-effective. We are always interested in exploring partnerships with organizations that look for tailored sensing solutions in which optical transduction can be beneficial.</p>	
Potential Partners	KBR, Hitachi Monitoring, Rail companies, Exxon, Chevron
Target Countries	USA

Company Name	Unique Gold SR Cosmetics Ltd. (64903)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.srcosmetics.co.il
Year of Establishment	2012
No. of Employees	13
Offer No.	143121
Interested in	Export
Summary of offer	Professional Cosmetics and Skincare Products
<p><u>Description of Offer</u></p> <p>Our company is a global leader in professional cosmetics and skincare innovation, founded 20 years ago by a decorated cosmetologist & certified naturopath.</p> <p>Our core values are rooted in nature, with the most profound respect for our planet and humankind.</p> <p>Our products are crafted to the highest standards of quality and meet global clean cosmetic requirements. Every detail is taken into consideration, from selecting each precious ingredient across five continents to ensuring that they come together to create potent, luxurious, and highly effective skincare.</p> <p>We provide professional training on methods for working with the company's products, mesotherapy treatment courses, and many other topics. Moreover, we have launched special series of our products at major conferences in Israel and abroad.</p>	
Potential Partners	Beauticians, beauty salons, spas, etc.
Target Countries	USA

Company Name	Yanaytech Smart Innovations Ltd. (52669)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.yanaytech.com
Year of Establishment	2019
No. of Employees	4
Offer No.	143120
Interested in	Export, Cooperation/Joint Venture
Summary of offer	Innovative Sensor for Dairy Farms/Milking Systems
<p><u>Description of Offer</u></p> <p>We are a young and dynamic company with over ten years of experience, providing smart solutions to everyday challenges in the agricultural industry in general and the field of milking systems in particular.</p> <p>Our innovative milking switch is comprised of an advanced interface consisting of a wearable ring and a durable metal button operated through a magnetic proximity sensor. The farmer wears the ring while conducting the milking process to activate the vacuum in the milking system. This acts as a replacement for the “start” button located in the control box, which tends to wear out very quickly, making it difficult to operate and causing a waste of resources, effort, and time. The vacuum is activated when the farmer brings the ring closer to the metal button. This ensures maximum comfort for the farmer, prevents wear and tear on control boxes, and provides faster operation and significantly improved process efficiency.</p> <p>Our switch is revolutionary and interfaces with all milking systems. It significantly improves the efficiency of the milking process, saving time and money for the farmer.</p> <p>Currently, we are looking for partners, distributors, dairy equipment installation companies, and customers in the dairy farming business for our innovative product in the milking system/dairy farm business.</p>	
Potential Partners	Distributors, dealers, milking system equipment installers, and dairy farms customers
Target Countries	USA, New Zealand, Mexico, South Africa, Europe

Company Name	Shony Designed Products for Kitchen and Bathroom (56200)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.hop-pth.com
Year of Establishment	1985
No. of Employees	
Offer No.	143113
Interested in	Export, Cooperation/Joint Venture
Summary of offer	Green, Chemical-free, Innovative Scale Products for Domestic and Industrial Application
<p><u>Description of Offer</u></p> <p>For over 40 years, our company has been providing our clients with exclusive import and marketing of the best quality kitchen and bath products from the world's leading manufacturers. In addition, we distribute and export green, chemical-free, innovative scale products for domestic and industrial applications.</p> <p>Our international export department is currently looking to enlarge its international distributor portfolio for our product.</p> <p>Our product is an innovative scale treatment and preventive system that works without any chemicals and can be used as a sole solution or in addition to bigger water treatment systems. Our solution is suitable for domestic usage and industrial application in water heat exchangers, cooling towers, and other water-related industries.</p>	
Potential Partners	We are looking for distributors worldwide that can become retail or industrial B2B sellers of our products. We are interested in serious long-term cooperation.
Target Countries	Worldwide

Company Name	Yossi Finkelstein (67028)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	
Year of Establishment	2018
No. of Employees	1-10
Offer No.	143111
Interested in	Export
Summary of offer	Extremely Effective (99.9%) Anti-Pigeon Spike Unit
<p><u>Description of Offer</u></p> <p>This revolutionary pigeon-detering spike unit possesses unique qualities; professionals have uniquely & expertly engineered this product to address avian infiltration tactics and provide better solutions for the deterrence of birds.</p> <p>Features:</p> <ul style="list-style-type: none"> * Extreme-Width (29cm) with full area coverage - leaves no room for pigeons to land on. * Advanced, super-effective (180 degrees, half-circle) uniquely engineered spike array design. * Highly dense spikes (2 cm) – narrow spaces prevent pigeons from penetrating. * Modularity - UNIQUE FEATURE: controllable width (20-29 cm) to match various surfaces. * Fast & easy installation: speedy installation with professional results, no experience needed for use! * The most cost-effective (75%) and installation-time-saving (75%) unit in the world compared to regular spike units. <p>The amazing results of this spike unit will give great satisfaction and ease of mind to both the professional installer and the amateur DIYer.</p> <p>We offer reasonable pricing, a high-quality product, and dedicated service.</p>	
Potential Partners	Distributors
Target Countries	US, Canada, UK, US Common Market, Australia

Company Name	Realpo Eitan Global (76754)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.optoacoustics.com
Year of Establishment	2012
No. of Employees	2
Offer No.	143115
Interested in	Export
Summary of offer	Digital Marketing and E-commerce Services
<p><u>Description of Offer</u></p> <p>Our company has 12 years of extensive experience in managing online campaigns.</p> <p>Service #1: We specialize in managing campaigns worldwide on various platforms, including Google and Facebook, to drive quality traffic to e-commerce websites and enhance their online presence, ultimately leading to increased sales. We propose taking full responsibility for campaign management across platforms like Google, Facebook, and more. To ensure success, we collaborate with our clients, who should already have an online sales website, and help them define their goals and objectives for online sales.</p> <p>Service #2 - Drop shipping Model: As our business expands, we provide comprehensive solutions for establishing online platforms, marketing, and advertising in Israel. Furthermore, we provide local language services in order to enter the Israeli market. To complete the process, our partner will be in charge of shipping the orders to the end customers within Israel.</p>	
Potential Partners	Manufacturers/exporters who own a sales portal/E-commerce website and wish to increase online sales Manufacturers/ exporters with products for the retail consumer Suppliers and manufacturers of brands or equivalent importers
Target Countries	Europe, USA

IMPORT

Company Name	Rosh Electroptics Ltd. (14172)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	https://roshelop.co.il/
Year of Establishment	1983
No. of Employees	18
Offer No.	143123
Interested in	Import
Summary of offer	Optics and Electro-Optics (components, equipment, and OEM)
<p><u>Description of Offer</u></p> <p>Our company was founded in 1983 and has established itself as one of Israel's leading Electro-optic distributors/representative companies.</p> <p>As a prominent distributor/representative agent in the fields of optics and electro-optics (components, equipment, and OEM), we provide our suppliers with a long-term business partnership of marketing and sales on the Israeli market.</p> <p>Our company has been ISO 9002 certified since 1996. Our mission is to provide our suppliers with marketing & sales infrastructure in the Israeli market.</p> <p>We supply components and instruments in many fields, such as: Optics • Imaging Systems • Sensors & Cameras • Calibration Systems • Laser & Light Sources • Spectroscopy • Opto-Mechanics • Motion Systems • Automation • Quantum Optics • THz • Fiber Optics • Laser Safety Equipment</p>	
Other Information	<p>Our connections with the Electro-optics market in Israel are extensive. Through the years, we established solid connections with all market segments: defense and military, leading academic institutions, private companies, and startups. We fully support and escort from R&D to OEM.</p> <p>All our sales teams are engineers, allowing them to bridge the gap between customers' technical needs and the supplier's solutions.</p>
Potential Partners	IR (InfraRed) optical component manufacturers that make optical elements from Germanium/Silicon/Zinc Sulfide/Zinc Selenide/ Chalcogenide glass
Target Countries	Worldwide

Company Name	Latfood Ltd. (51413)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.latfood.co.il
Year of Establishment	2011
No. of Employees	30
<i>Offer No.</i>	<i>143117</i>
<i>Interested in</i>	<i>Import</i>
Summary of offer	<i>Frozen, Chilled, and Dry Food Products</i>
<p><u>Description of Offer</u></p> <p>We are an Israeli distribution company that specializes in importing unique and high-quality food products since 2011.</p> <p>We specialize in:</p> <ul style="list-style-type: none"> • Frozen products such as smoked fish, curd snacks, cakes, dumplings, and more. • Chilled products - preserved fish, cheese, caviar (red and black), sea kale. • Dry products - canned fish, canned vegetables, tea, chocolates, juices, lemonades, etc. <p>We currently import from the Baltic region (Latvia, Lithuania, Estonia), Poland, Ukraine, Russia, Sri Lanka, and India.</p> <p>We distribute our products in national food chains and local food stores in major cities in Israel and are always open to dialogue with new suppliers and manufacturers to widen our product variety.</p>	
Potential Partners	Suppliers and manufacturers
Target Countries	Worldwide