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BUSINESS OPPORTUNITIES FROM ISRAEL

January 2025

Greetings from the Federation of Israeli Chambers of Commerce!

As part of our efforts to promote business matchmaking for Israeli companies, we give you this monthly edition of our members' business offers. All are looking for new business partners, distributors, representation or suppliers.

Companies who find these offers relevant to them may contact us directly and approach Ms. Sarit Fishbane: <u>chamber@chamber.org.il</u>

We invite you and your members to submit business offers for publication on our website business opportunity system.

To post an offer, please click here

Thank you in advance for your cooperation.

Offer No.	Interested in	Subject
151016	Export	Miniaturized Electromagnetic Device - Advanced Healing Abutments with Pulsed
154810	Export	Electromagnetic Field Technology
155082	Export	Innovative, easy-to-install LiDAR Solutions and Advanced Applications
		We are a technology company specializing in the development of wireless solutions
154816	Export	for remote tracking, monitoring, and protection of various income-generating
		assets
155291	Export	BusinessGPT Private AI - Private AI knowledge chatbot, data analysis, and semantic
155291		search; BusinessGPT AI Firewall - Visibility and control over Generative AI usage
155282	lass set	Hand Tools: Drill Bits, Cutting Tools, Electrician Tools, Screwdriver Bits, Pliers,
155282	Import	Cutters for Electrical Use, Fasteners & Gardening Tools & Hardware
149561	Import	Mushrooms, Blueberries, Pineapples, Apples, Endives, Grapes, Shallots
155002	lanaart	Party Items, Hosting Items, Napkins, Balloons, Table Decorations, Paper Cups, and
155083	Import	Paper Plate Packages
155070		Tapioca Starch, Potato Starch Native, Egg Albumin, Malt Extract, Whey Protein
155078	Import	Concentrate, Cocoa Powder, and Butter, Bypass Fat Ca Salt
143123	Import	Optical Components (not for ophthalmic use)
155560	Import	Spare Parts, Accessories, and Working Tools for Air Conditioning Systems
15550	Import	Medical Equipment including but not limited to: advanced air filtration systems for
155559		clean rooms, sterilization machines, telemedicine, and more

EXPORT

Company Name	<u>Magdent</u> (77459)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.magdentmed.com
Year of Establishment	2011
No. of Employees	15
Offer No.	154816
Interested in	Export/ Cooperation / Joint Venture Partner
Summary of offer	Miniaturized Electromagnetic Device - Advanced Healing Abutments with Pulsed Electromagnetic Field Technology

Description of Offer

Our company introduces a groundbreaking approach to dentistry by utilizing Pulsed Electromagnetic Field (PEMF) technology, adapted from orthopedics and FDA-approved for dental applications.

This innovation, applied through our healing abutments, offers significant benefits: - Faster Recovery: Speeds up bone formation and reduces inflammation, reducing recovery time by threefold.

- Enhanced Patient Care: Provides critical benefits to high-risk chronic patients while effectively addressing peri-implantitis, a leading complication in implantology.

- Cost Efficiency: Saves insurance companies on patient care costs and offers implant manufacturers a cost-effective solution to integrate proven technology, bypassing extensive R&D.

Our product is fully commercialized, backed by CE Clearance for Europe, expanding globally while seeking FDA approval for broader market adoption. By enhancing patient outcomes and clinic efficiency, our technology represents a transformative leap in dental care and a lucrative opportunity for practitioners and implant companies.

Potential Partners	Local distributors of dental products, dental implant companies,	
		Dental Supply Organizations (DSOs), and dental clinic chains
	Target Countries	France, Spain, Italy, Germany

Company Name	Opsys Tech (65355)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: <u>chamber@chamber.org.il</u>
Website	www.opsys-tech.com
Year of Establishment	2016
No. of Employees	85
Offer No.	155082
Interested in	Export
Summary of offer	Innovative, easy-to-install LiDAR Solutions and Advanced Applications

Founded in 2016, Our company has developed the world's most advanced pure solidstate scanning LiDAR solution. Headquartered in Israel, the company also has offices in the USA, APAC, and Europe.

Our proprietary technology includes a range of products featuring its unique, non-moving parts scanning LiDAR solution. Our LiDAR is a 4D sensor capable of operating day and night, in difficult weather conditions or against direct sunlight, with minimal performance degradation. The technology allows point-by-point scanning, which increases the 'signal-to-noise ratio' and 'single-point probability of detection'.

With no moving parts, our sensors deliver 24/7 operation while keeping costs low. Due to its solid-state nature, the sensor ensures long-term reliability, making all processes 100% dependable.

The ALTOS platform (Advanced LiDAR Technology Sensors) supports a wide range of industrial applications to improve workforce safety, enhance efficiency, and reduce costs. For example, legacy systems in Smart Cities and Intelligent Traffic Systems (ITS) can be seamlessly replaced or global supply chains in agriculture can be advanced.

The Altos platform includes perception capabilities on board to monitor and report any event that is analyzed by the perceptions system.

Potential Partners	ITS, Smart Cities, and Security system providers
Target Countries	US, EU/UK, Canada, and Asia
Other information	LinkedIn: <u>https://www.linkedin.com/company/opsys-</u> technologies

Company Name	<u>T42 Ltd.</u> (48332)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: <u>chamber@chamber.org.il</u>
Website	www.t42.co.uk
Year of Establishment	2006
No. of Employees	15
Offer No.	155079
Interested in	Export / Services / Cooperation / Joint Venture Partner/ Representation / Franchisee
Summary of offer	We are a technology company specializing in the development of wireless solutions for remote tracking, monitoring, and protection of various income-generating assets

Founded in 2004, our company specializes in developing wireless solutions for remote tracking, monitoring, and protection of various types of income-generating assets.

Today, our global operation includes over one million transmitting devices in 55 countries, more than 100 distributors, and over 50 international logistics support partners.

We offer a successful, active, advanced, and stable technology platform, supported by a real-time management system that processes 3.6 billion messages every month. These messages are sent from various fleets and income-generating assets under monitoring across the globe.

Our company also provides smart solutions to maximize security in sensitive locations where there is a need to enhance the protection of content, cargo, sensitive areas, and asset usage/restrictions. These solutions include monitoring sensitive contents, locations, and usage permissions, as well as tracking entrances and exits with frequencies that can be monitored and controlled via permissions only.

Our solutions can be applied in different areas, including:

- Fleet management
- Monitoring and management of income-generating assets
- Cargo and goods (both mobile and stationary)
- Storage locations with theft potential
- Security applications, such as in weapon and ammunition storage
- High-security classified material storage areas
- Defence industry facilities involved in projects for the defense system
- Sensitive civilian facilities, and more

Potential Partners	Distributors and resellers, logistics and supply chain companies, technology integrators, and more
Target Countries	Worldwide
Other Information	We would be happy to host you and present our applications and uses, expand and tailor solutions in collaboration with various customer representatives. For interested parties, we will send the technical specifications
	for the various endpoint devices developed and manufactured by our company.

Company Name	AGAT Software AI (78531)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.businessgpt.pro
Year of Establishment	2013
No. of Employees	18
Offer No.	155291
Interested in	Export / Services / Cooperation / Joint Venture Partner/ Representation
Summary of offer	BusinessGPT Private AI - Private AI knowledge chatbot, data analysis, and semantic search BusinessGPT AI Firewall - Visibility and control over Generative AI usage

Our company has been offering security and governance solutions for a decade. Our BusinessGPT provides risk management and data protection for Generative AI, including two modules:

1. <u>AI Firewall</u>: Real-time control of AI services such as ChatGPT/Copilot/Gemini by applying risk-based policies and classifying data sensitivity.

2. <u>Private/On-prem AI</u>: An end-to-end AI chatbot solution that delivers answers, data analytics, and direct search from your primary data sources while ensuring zero data exposure.

AI Firewall Description:

BusinessGPT firewall allows companies to enforce AI policies by analyzing and understanding the use case and the user's objectives for using AI.

The firewall safeguards against AI misuse that could pose a risk or violate company policies by understanding the users' objectives, the relevant content, and the sensitivity or privacy level of their activities.

Policies can be applied differently depending on the users or groups, enabling companies to maximize AI's benefits while minimizing potential risks.

Using a proxy or API, BusinessGPT provides companies with complete visibility and analytics of users' AI interactions, whether with ChatGPT, Copilot, Gemini, or a custom AI model.

Private AI main modules:

With the ability to connect to a variety of data sources, such as documents, websites, and databases, BusinessGPT's Private AI offers the following main capabilities:

* Knowledge base (RAG) chatbot:

Generate answers from all company-connected sources and pre-trained knowledge

* Data analysis:

Perform complex data analysis on Excel, databases and files, generating reports and charts.

* Semantic search:

Search all your content with an advanced understanding of intent, context, synonyms, and concepts, going beyond simple keyword matching.

Potential Partners	System Integrators operating in finance, government, defense, healthcare, and legal industries, with annual revenue of \$100M+ and up to 2,000 employees. Also open to smaller integrators in the same fields.
Target Countries	United States, Canada, UK, Western Europe
Other Information	We sell both through partners and directly and are looking to expand our partner network. We currently have strong partnerships with EMET and Malam Team in Israel and aim to replicate these successes. We are also looking for introductions to key customer accounts.

IMPORT

Company Name	Importex Tools Ltd. (14705)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: <u>chamber@chamber.org.il</u>
Website	http://www.importextools.co.il
Year of Establishment	1985
No. of Employees	12
Offer No.	155282
Interested in	Import
Summary of offer	Hand Tools: Drill Bits, Cutting Tools, Electrician Tools, Screwdriver Bits, Pliers, Cutters for Electrical Use, Fasteners & Gardening Tools & Hardware

Description of Offer

Our company has been importing and marketing hand tools and technical equipment since 1985, serving the construction and industrial sectors. We offer a diverse range of products, including tools for building, electricity, frames, carpentry, flooring, cladding, and more.

Our products are distributed to over 800 points of sale across Israel, including the country's largest retail chains. We specialize in importing and distributing hand tools such as: drill bits, cutting tools, electrician tools, screwdriver bits, pliers, cutters for electrical use and fasteners.

We are interested in expanding our portfolio and are seeking additional manufacturers and suppliers to collaborate with.

Potential Partners	Manufacturers and supplier
Target Countries	Taiwan, China, India, Vietnam, Europe

Company Name	Regavim Alim Yerukim (77854)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	https://regavimalim.co.il
Year of Establishment	2014
No. of Employees	60
Offer No.	149561
Interested in	Import
Summary of offer	Mushrooms, Blueberries, Pineapples, Apples, Endives, Grapes, Shallots

We are fourth-generation farmers in Israel, specializing in fresh herbs, spices, and leafy greens. We believe in the quality of crops grown in good soil, providing premium, fresh products.

Our line of products is based on the produce we grow, local procurement, and self-imported goods.

We distribute fresh supplies of various kinds country-wide to the biggest supermarket chains, stores, and markets.

We are seeking new suppliers, growers, and distributors to expand our product range, specifically focusing on mushrooms, blueberries, pineapples, apples, endives, grapes, kiwi, and shallots.

Potential Partners	suppliers, farmers, and distributors
Target Countries	Mushrooms - China, South Korea Blueberries - Peru Pineapples- Costa Rica, Dominican Republic Apples - Europe, USA Endives - Belgium, Netherlands Grapes - South Africa Shallots - Europe Parsley Roots - Holland

Company Name	<u>N.S.N ltd.</u> (16467)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: <u>chamber@chamber.org.il</u>
Website	www.nsm-ltd.co.il
Year of Establishment	1982
No. of Employees	50+
Offer No.	155083
Interested in	Import / Franchisee
Summary of offer	Party Items, Hosting Items, Napkins, Balloons, Table Decorations, Paper Cups, and Paper Plate Packages

We are a family-owned import company established in 1982, specializing in the development and sale of party items, hosting items, and decorations.

We serve over 1,000 active customers across Israel and operate 14 party shops nationwide. We purchase in large volumes and are actively seeking to buy directly from producers.

We focus exclusively on high-quality products and are looking for reliable suppliers to expand our offerings.

Potential Partners	Manufacturers Only
Target Countries	Worldwide

Company Name	Dormeco Ltd. (25275)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.Dormeco.co.il
Year of Establishment	1994
No. of Employees	18
Offer No.	155078
Interested in	Import/ Cooperation / Joint Venture Partner / Representation
Summary of offer	Tapioca Starch, Potato Starch Native, Egg Albumin, Malt Extract, Whey Protein Concentrate, Cocoa Powder, and Butter, Bypass Fat Ca Salt

Since 1964, we have been a trusted distributor of food ingredients and industrial raw materials, serving sectors such as food and beverages, nutraceuticals, pharma, animal feed, water treatment, coatings, plastics, and industrial chemicals.

Guided by strict standards across all activities, we've become a leading supplier in Israel, fostering long-term partnerships with both customers and renowned international suppliers.

Our team of skilled professionals provides customers with up-to-date expertise, tailored solutions, and comprehensive support for their development projects.

We offer cooperation to suppliers of the above-mentioned products who are looking for a reliable distributor or agent in Israel.

Potential Partners	Manufacturers of food ingredients and industrial raw materials
Target Countries	North & South America, Europe, China, India

Company Name	Rosh Electroptics Ltd. (14172)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: <u>chamber@chamber.org.il</u>
Website	https://roshelop.co.il/
Year of Establishment	1983
No. of Employees	22
Offer No.	143123
Interested in	Import / Representation
Summary of offer	Optical Components (not for ophthalmic use)

Our company was founded in 1983 and has established itself as one of Israel's leading Electro-optic distributor/representative companies.

As a prominent distributor/representative agent in the fields of optics and electro-optics (components, equipment, and OEM), we provide our suppliers with a long-term business partnership of marketing and sales on the Israeli market.

Our company has been ISO 9002 certified since 1996.

Our mission is to provide our suppliers with marketing & sales infrastructure on the Israeli market.

We supply components and instruments in many fields, such as: Optics • Imaging Systems • Sensors & Cameras • Calibration Systems • Laser & Light Sources • Spectroscopy • Opto-Mechanics • Motion Systems • Automation • Quantum Optics • THz • Fiber Optics • Laser Safety Equipment.

Our connections with the Electro-optics market in Israel are extensive. Through the years, we established solid connections with all market segments: defense and military, leading academic institutions, private companies, and startups. We fully support and escort from R&D to OEM.

All our sales teams are engineers, allowing them to bridge the gap between customers' technical needs and the supplier's solutions.

Potential Partners	Optical component manufacturers who produce a wide range of precision optical elements, including lenses, prisms, filters, mirrors, and windows. These components are crafted from diverse materials, such as glass, fused silica, sapphire, germanium, silicon, zinc sulfide, zinc selenide, and chalcogenide glass, each chosen for its unique optical and mechanical properties
Target Countries	Philippines, Vietnam

Company Name	Rafi and Rafi Ltd. (53492)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: <u>chamber@chamber.org.il</u>
Website	https://rafiandrafi.co.il/
Year of Establishment	1978
No. of Employees	60
Offer No.	155560
Interested in	Import
Summary of offer	Spare Parts, Accessories, and Working Tools for Air Conditioning Systems

Our company is one of the leading and oldest chains in the air conditioning field in Israel. Established in 1978, we specialize in marketing air conditioners and air conditioning accessories, with 11 branches nationwide.

We offer all types of air conditioners, commercial air conditioning systems, water units, spare parts, and more.

We are currently looking for manufacturers and suppliers of the following:

- * Washing kits for air conditioners
- * Condenser/evaporator motors for air conditioners
- * Electric pressure washers
- * Plastic wings/propellers for air conditioner motors
- * Air conditioner wind deflectors
- * Cordless vacuum portable pumps

Potential Partners	Manufacturers and suppliers of air conditioning equipment
Target Countries	Asia and Europe

Company Name	<u>Bio Combe</u> (71499)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: <u>chamber@chamber.org.il</u>
Website	https://biocombe.co.il/en/
Year of Establishment	2017
No. of Employees	20
Offer No.	155559
Interested in	Import
Summary of offer	Medical Equipment including but not limited to: advanced air filtration systems for clean rooms, sterilization machines, telemedicine, smart surgical lighting systems, alternative energy backup systems for medical use, smart patient room equipment, sockets, valves, grease separators, drainage channels, drains, brackets & supports, booms, control panels, regulators, gas manifolds, oxygen concentrator, alarm panels

Our team of experts brings over 25 years of experience in medical gas systems and medical equipment, offering a full range of services, including installation and maintenance for all our products.

We proudly import a wide selection of high-quality medical equipment, ensuring our clients receive only the best solutions. Additionally, we specialize in manufacturing customized headwall units designed to meet the unique needs of healthcare facilities, combining functionality with precision to support optimal patient care.

Our company collaborates with hospitals, clinics, and medical facilities across Israel, offering tailored solutions that meet the unique demands of healthcare environments. As part of a group with extensive experience, we proudly serve both public and private healthcare sectors with professionalism and dedication.

Our expertise lies in the manufacturing of advanced medical gas pipeline systems and supply rails, ensuring safety, precision, and efficiency. Additionally, we provide a wide range of high-quality medical equipment, including sockets, valves, drainage solutions, medical booms, control panels, oxygen concentrators, grease separators and more – all sourced from leading global manufacturers.

With a strong presence in numerous hospitals across Israel, we're committed to building partnerships with suppliers and manufacturers to bring innovative solutions to the local healthcare market. Together, we can enhance patient care and support medical professionals with the tools they need to succeed.

Potential Partners	Suppliers and manufacturers
Target Countries	Germany, Netherlands, Italy, Spain, Denmark, Sweden, Switzerland, Japan, South Korea
Other Information	With our deep technical expertise and years of hands-on experience, we're always looking to grow our network of partnerships. Our goal is to work with like-minded companies to bring top-quality medical equipment and innovative solutions to the Israeli healthcare market. Together, we can make a real impact and support medical teams with the tools they need to deliver the best care possible.