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## ***BUSINESS OPPORTUNITIES FROM ISRAEL*** ***September-October 2024***

**Greetings from the Federation of Israeli Chambers of Commerce!**

As part of our efforts to promote business matchmaking for Israeli companies, we give you this monthly edition of our members' business offers. All are looking for new business partners, distributors, representation or suppliers.

**Companies who find these offers relevant to them may contact us directly and approach Ms. Yonat Keren: [chamber@chamber.org.il](mailto:chamber@chamber.org.il)**

We invite you and your members to submit business offers for publication on our website business opportunity system.

To post an offer, please [click here](#)

Thank you in advance for your cooperation.

<b><i>Offer No.</i></b>	<b><i>Interested in</i></b>	<b><i>Subject</i></b>
153598	Export	<b><i>Raw Materials for Cosmetics Based on Jojoba Oil</i></b>
153600	Export	<b><i>SuperMIG Welding Systems - Hybrid Plasma and MIG Welding Systems. AROW – Autonomous Robot for Orbital Welding</i></b>
153601	Export	<b><i>Narcotic and Controlled Substances Vending Machines</i></b>
153602	Export	<b><i>Wide range of Cosmetic Products for Skincare Professionals Treating Acne, Pigmentation, Anti-Aging, and more.</i></b>
153603	Export	<b><i>Electronic Components</i></b>
153604	Export	<b><i>Industrial Furnaces and Ovens</i></b>
153337	Import	<b><i>Frozen Mozzarella Nuggets, Long shelf-life Sour Cream, Frozen products from Italy, including Pizza and Ravioli, Parmesan Analog Cheese, Cream Cheese from USA</i></b>
153599	Import	<b><i>Canned Corn, Canned Pineapple, Canned Peaches, Apple Purée, Tomato Paste</i></b>
153605	Services	<b><i>Business Trips, Incoming and Domestic Tourism, Leisure Tourism. Domestic Tourism</i></b>

## EXPORT

Company Name	<a href="#">Jojoba Desert</a> (78799)
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.jojobadesert.com">www.jojobadesert.com</a>
Year of Establishment	
No. of Employees	10-20
<i>Offer No.</i>	<i>153598</i>
<i>Interested in</i>	<b><i>Export/Representation/Joint Ventures</i></b>
Summary of offer	<b><i>Raw Materials for Cosmetics Based on Jojoba Oil</i></b>
<p><b><u>Description of Offer</u></b></p> <p>We are the world's leading wholesale Jojoba oil supplier and manufacturer, based in the heart of the Israeli desert. We provide a variety of wholesale Jojoba oil-based products globally to top international cosmetic brands, manufacturers, laboratories, and wholesale distributors.</p> <p>Introducing the next generation of Jojoba oil ingredients and Jojoba-based cosmetics, we recognize that modern lifestyle exposes us to harmful toxins and chemicals found in the food we consume, the air we breathe, and the cosmetics we apply. From seed to oil, we transform Jojoba into unique products that prioritize your care.</p>	
Potential Partners	Raw material distributors, cosmetic OEM and ODM manufacturers, and cosmetic manufacturers.
Target Countries	Worldwide

Company Name	<a href="#">Weldobot Ltd.</a> (72780)
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.weldobot.com">www.weldobot.com</a>
Year of Establishment	2012
No. of Employees	15
Offer No.	153600
Interested in	<b>Export/Representation/Joint Ventures</b>
Summary of offer	<b>SuperMIG Welding Systems - Hybrid Plasma and MIG Welding Systems.</b> <b>AROW – Autonomous Robot for Orbital Welding</b>
<p><b><u>Description of Offer</u></b></p> <p>The company was founded in 2012 to develop advanced, innovative solutions for the welding industry. Our team includes world-class automation engineers and software developers with decades of combined experience.</p> <p>The company has two product lines:</p> <p>* <b>The SuperMIG</b> - a proprietary welding system that combines Plasma and MIG arcs in one Welding Torch for fast and efficient thick and long steels welding. Used mainly to weld thick and long welds of all kinds of steels like Mild steel, HSS, Stainless steel, and Armored steel.</p> <p>* <b>The AROW</b> - Autonomous Robot for Orbital Welding, an innovative autonomous outdoor and indoor pipe welding robot, using advanced laser sensing technology. The operator doesn't have to be a professional pipe welder. This significantly improves the welding process and increases throughput.</p>	
Potential Partners	Welding equipment manufacturers, welding integrators, end users.
Target Countries	Europe, USA

Company Name	<a href="#">Identi Helthcare</a> (75555)
Contact Person	<b>Initial contact to be made via the Federation of Israeli</b>

	<b>Chambers of Commerce:</b> International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.identimedical.com">www.identimedical.com</a>
Year of Establishment	2017
No. of Employees	30
Offer No.	153601
Interested in	<b>Export/JV/Representation</b>
Summary of offer	<b>Narcotic and Controlled Substances Vending Machines</b>
<p><b><u>Description of Offer</u></b></p> <p>We provide hospitals, medical device manufacturers, and international logistics companies with powerful data-capture solutions to create real-time accounts of medical inventory and consumption. Our multiple patent-protected technologies revolutionize hospital efficiency, increase patient safety, and lighten the burden on medical staff.</p> <p>The Narcotics Cabinet is a highly secure management system for controlled substances and narcotics, combining a physical cabinet with integrated web-based inventory management software. It ensures full control of the drug issuance process, featuring secure personal access and compatibility with hospital ERP and EHR systems.</p> <p>Key benefits include strict compliance with drug control regulations, real-time consumption tracking, prevention of theft and misuse, and automated reporting alerts for expiring drugs and stockouts. Additionally, this system reduces manual documentation, tracks staff activities, and facilitates the easy return of drug surpluses, making it an ideal solution for both hospitals and pharmacies.</p>	
Potential Partners	Anesthesia machines distributors; medication vending machines for hospitals (usually machines are designated for pharmacies).
Target Countries	UK and Germany.

Company Name	<a href="http://www.dermalosophy.com">Dermalosophy Ltd.</a> (65007)
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.dermalosophy.com">www.dermalosophy.com</a>

Year of Establishment	2010
No. of Employees	10-20
Offer No.	153602
Interested in	<b>Export</b>
Summary of offer	<b>Wide range of Cosmetic Products for Skincare Professionals Treating Acne, Pigmentation, Anti-Aging, and more.</b>
<p><b><u>Description of Offer</u></b></p> <p>Our company stands at the forefront of the professional cosmetics industry, offering cutting-edge, scientifically crafted skincare solutions. With over 14 years of industry excellence, we combine Israeli innovation with Swiss precision to deliver premium products that leverage the latest advancements in skin science.</p> <p>Our mission is to empower professionals worldwide with highly effective skincare solutions, ensuring outstanding results with efficiency and confidence.</p>	
Potential Partners	Distributors who have access to a database of beauticians and cosmeticians.
Target Countries	Worldwide

Company Name	<a href="#">E. W. Suppliers Ltd.</a> (60303)
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.ews.hk">www.ews.hk</a>
Year of Establishment	2010
No. of Employees	10-20
Offer No.	153603
Interested in	<b>Export/Representation/Joint Ventures/Franchisee</b>
Summary of offer	<b>Electronic Components</b>
<p><b><u>Description of Offer</u></b></p> <p>Our company specializes in the trade of electronic components and batteries. We have</p>	

significant experience with automotive companies and vehicle telematics companies.

We offer:

- A wide Range of Products: semiconductors and passive components.
- Expert Support: Our knowledgeable team is here to assist you with any questions and/or product inquiries.
- Exclusive Deals: Stay tuned for special promotions and updates tailored for our customers.

We are working with the best electronic components companies in the world (Analog Device, Texas Instruments, MicroChip & more).

We guarantee new and original parts as well as PCB assemblies.

Potential Partners	Original Electronic Manufacturers (OEM).
Target Countries	Worldwide

Company Name	<a href="#">Electrotherm Electrical &amp; Metal Products Ltd.</a> (78990)
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.electrothermindustry.com">www.electrothermindustry.com</a>
Year of Establishment	1936
No. of Employees	70
<i>Offer No.</i>	<i>153604</i>
<i>Interested in</i>	<b><i>Export</i></b>
Summary of offer	<b><i>Industrial Furnaces and Ovens</i></b>

**Description of Offer**

Our company is a world leader in thermal industrial equipment and turn-key solutions, specializing in continuous and automation equipment. We focus on the design, manufacturing, and commissioning of electrical industrial furnaces tailored to customer specifications, primarily serving high-end clients in the aerospace field.

Our main technical areas of expertise include heat treatment, forging, composite materials, and solution treatment. With a proven track record of delivering and installing furnaces and ovens worldwide, we possess the knowledge and flexibility to find solutions that meet all customer needs.	
Potential Partners	End customers in industries such as aerospace and industrial equipment.
Target Countries	Worldwide
Other Information	Example of customers: Safran, Aubert Duval, GE aerospace, Timet, Rolls Royce PLC, Peitro Rosa, Orchid, Spirit Aerospace.

## IMPORT

Company Name	<a href="#">M.S Kaskad Ltd.</a> (57667)
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.kaskad.co.il">www.kaskad.co.il</a>
Year of Establishment	2008
No. of Employees	20
<i>Offer No.</i>	<i>153337</i>
<i>Interested in</i>	<b><i>Import</i></b>
Summary of offer	<b><i>Frozen Mozzarella Nuggets, Long shelf-life Sour Cream, Frozen products from Italy, including Pizza and Ravioli, Parmesan Analog Cheese, Cream Cheese from USA</i></b>

### Description of Offer

Our company was founded in 2008 and focuses on importing, marketing, and distributing a large assortment of products, such as cheeses, dairy products, and more.

We distribute our products to nearly 1,000 points of sale in the retail, institutional, and manufacturing markets throughout Israel and the Palestinian Authority.

We have salespeople nationwide who provide services and solutions to all our customers.

Our extensive experience of in-depth knowledge in the field of importing and marketing food products allows us to be at the forefront of the market in Israel.

Potential Partners	Manufacturers and suppliers.
Target Countries	EU Cream Cheese - USA

Company Name	<a href="#">Gaya-Foods</a> (74909)
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.gayafood.com">www.gayafood.com</a>
Year of Establishment	2021
No. of Employees	13
Offer No.	153599
Interested in	<b>Import</b>
Summary of offer	<b><i>Canned Corn, Canned Pineapple, Canned Peaches, Apple Purée, Tomato Paste</i></b>

**Description of Offer**

We are a leading importer of food products such as tuna, tomato paste, rice, and more. Our primary market includes the HoReCa segment and large distributors in Israel.

We take pride in our ability to source premium food solutions from around the world. Our extensive network includes leading factories and producers worldwide, ensuring that we provide only the highest quality products. We are committed to offering exceptional value by combining top-tier quality with competitive pricing, allowing our partners to benefit from both.

We are currently interested in importing canned sweet corn and canned tomato paste from China.

Potential Partners	Suppliers and manufacturers.
Target Countries	China
Other Information	Specifications for our needs: <ul style="list-style-type: none"> <li>• Canned Corn: 2125g/1500DW, Brix 6-8 with a normal lid; and 400g, Brix 6-8 with an easy-open lid</li> </ul>



	<ul style="list-style-type: none"> <li>• Garlic Flakes: 20kg bags</li> <li>• Canned Pineapple</li> <li>• Canned Peaches</li> <li>• Apple Purée: In pouches and buckets</li> <li>• Tomato Paste: 2650g, 850g, 425g, 70g — only 100% pure tomato paste, Brix 28-30</li> <li>• Tomato Paste in Drums (200-220L): Brix 28-30 or 32-36, available in both cold and hot break.</li> </ul>
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## SERVICES

Company Name	<a href="#">Ophir Tours Ltd.</a> (13393)
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.Ophirtours.co.il">www.Ophirtours.co.il</a>
Year of Establishment	1952
No. of Employees	160
Offer No.	153605
Interested in	<b>Services</b>
Summary of offer	<b>Business Trips, Incoming and Domestic Tourism, Leisure Tourism, Domestic Tourism</b>
<p><b><u>Description of Offer</u></b></p> <p>Established in 1952, our company is a leading one-stop shop for all tourism, specializing in business trips, incoming services, vacations and domestic tourism.</p> <p>We offer a comprehensive range of services, including vacation deals, flights, hotels, organized tours, cruise packages, car rentals, and visas.</p> <p>Our business department is available 24/7 to meet your needs. Recognizing that each company has unique travel requirements, our experienced team dedicates time to understand your organization's goals, preferences, and budget constraints. This allows us to create personalized travel solutions that perfectly fit your needs.</p>	
Potential Partners	Corporations, SMEs, Educational Institutions, Non-Profit Organizations, Government Agencies, etc.
Target Countries	Europe, USA, United Arab Emirates.