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Ref: 1577175

BUSINESS OPPORTUNITIES FROM ISRAEL

November 2024

Greetings from the Federation of Israeli Chambers of Commerce!

As part of our efforts to promote business matchmaking for Israeli companies, we give you this monthly edition of our members' business offers. All are looking for new business partners, distributors, representation or suppliers.

Companies who find these offers relevant to them may contact us directly and approach Ms. Sarit Fishbane: chamber@chamber.org.il

We invite you and your members to submit business offers for publication on our website business opportunity system.

To post an offer, please [click here](#)

Thank you in advance for your cooperation.

| <i>Offer No.</i> | <i>Interested in</i> | <i>Subject</i> |
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| 154563 | <i>Export/ Collaboration/ Franchisee</i> | <i>Water efficiencies and optimize water conservation through smart water metering solutions</i> |
| 154564 | <i>Export/ Representation</i> | <i>F1 Tomato Seeds for all Segments, and F1 Pepper Seeds, Mainly for Kapia and Hot Types</i> |
| 143111 | <i>Export</i> | <i>Extremely Effective (99.9%) Anti-Pigeon Spike Unit</i> |
| 154571 | <i>Export/ Collaboration/ Franchisee</i> | <i>Laser-based measuring and 3D CAD drawing services for the Architecture, Engineering, and Construction (AEC) industry, as well as for the remodeling, interior design, home improvement and real estate markets</i> |
| 154565 | <i>Import</i> | <i>A1 Fireproof Wall Panels</i> |
| 154566 | <i>Import</i> | <i>Tactical Footwear, Uniforms, Tactical Pants and Shirts, Bags and Backpacks</i> |
| 154585 | <i>Import</i> | <i>Concrete Drills, Silicone Guns, Geotechnical Fabric, Big Bags, Gloves and Safety Shoes, Screws and Anchors, Marble Glue, Indoor Doors, Ropes, Concrete Vibrators, Power Tools,</i> |

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| | | <i>Diamond Cutting Tools, Hand Tools, Broom Brushes, Pumps, Wheelbarrows, Stainless Steel Items, Levelers, and Helmets.</i> |
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EXPORT

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| Company Name | ST Engineering Telematics Wireless (34210) |
| Contact Person | Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il |
| Website | www.tlmw.com |
| Year of Establishment | 1996 |
| No. of Employees | 60 |
| Offer No. | 154563 |
| Interested in | <i>Export/Cooperation/Franchisee</i> |
| Summary of offer | <i>Water efficiencies and optimize water conservation through smart water metering solutions</i> |

Description of Offer

With 30 years of expertise in wireless communications technology and innovation, our company is known for providing robust city-scale solutions that deliver proven results for its customers around the world. To date, our company has more than 17 million wireless nodes deployed globally, empowering utility operations, from municipalities to cities, in their journey towards a water-secure future.

When integrated with BrightCity Meter Data Management System (MDMS), our technology empowers water utility operations to precisely manage water distribution and operations networks.

Additionally, it provides water utilities with a low-cost alternative to avoid expensive 'rip-and-replace' projects and gain the full spectrum of Water AMI benefits, from field to consumer.

Our Products:

An end-point device designed to enable wireless network connectivity for unconnected water meters, converting them to smart wireless water meters through simple plug-and-play.

With wireless network connectivity enabled, it automatically and accurately collects, stores, and transmits meter readings to a Water Advanced Metering Infrastructure (AMI) field network.

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| Other Information | Our company is a fully owned subsidiary of a global technology, defense and engineering group with a diverse portfolio of businesses across the aerospace, smart city, defense and public security segments, serving customers in more than 100 countries. |
| Potential Partners | Water solutions distributors, water infrastructure companies, water services companies, water equipment franchisee. |
| Target Countries | USA |

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| Company Name | Philoseed Ltd. (46597) |
| Contact Person | Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il |
| Website | www.philoseed.Ltd |
| Year of Establishment | 2010 |
| No. of Employees | 10 |
| Offer No. | 154564 |
| Interested in | Export/Representation |
| Summary of offer | <i>F1 Tomato Seeds for all Segments, and F1 Pepper Seeds, Mainly for Kapia and Hot Types</i> |
| <p><u>Description of Offer</u></p> <p>We are a strong and dynamic breeding company specializing in tomato seeds. Currently, we are highly active in Spain, Italy, Greece, and other regions, and we are looking to expand our portfolio and reach potential customers.</p> <p>In addition to our tomato seed offerings, we also have new lines of open-field Roma tomatoes, both determinate and indeterminate, as well as processing tomato varieties with full resistance. We also offer a range of sweet pepper varieties and various types of hot pepper varieties.</p> <p>We prioritize quality and consumer satisfaction. We ensure that growers have access to varieties that will perform best under their growing conditions, reach the market at peak quality, and offer a reasonable profit.</p> | |
| Potential Partners | Agrochemical companies and vegetable seed distributors. |

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| Target Countries | The Balkans (Romania, Serbia, Macedonia, Albania, etc.), Poland, Ukraine, Uzbekistan, and Kazakhstan. |
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| Company Name | Innodraw (41191) |
| Contact Person | Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il |
| Website | www.innodraw.com |
| Year of Establishment | 1980 |
| No. of Employees | 7 |
| Offer No. | 154571 |
| Interested in | Export/Cooperation/Franchisee |
| Summary of offer | <i>Laser-based measuring and 3D CAD drawing services for the Architecture, Engineering, and Construction (AEC) industry, as well as for the remodeling, interior design, home improvement and real estate markets</i> |

Description of Offer

Our company is the world leader in laser-based measuring and 3D CAD drawing technology & service for Architecture, Engineering & Construction (AEC), Remodelling, Interior Design, Home Improvement and Real Estate markets.

The company addresses the global problem of inaccurate and missing details in measurements and engineering drawings for designers. Our unique solution saves time, eliminates errors, prevents customer complaints, and delivers significant savings—up to \$150,000 per store annually.

With over 450,000 successful projects completed to date and a current rate of 3,000+ jobs per month, our technology has been proven globally. We've established Technology and Service Centers in five countries, supported by a world-class team.

Our innovative software enables precise on-site 2D and 3D drawings with these key features:

1. Scanning spaces with a laser device.
2. Automatically generating 2D/3D drawings.
3. Adding ALL necessary job-site details to the drawings.
4. Verifying the ACCURACY of measurements.
5. Automatic conversion of the drawings to TOP CAD programs
6. Immediately sending the drawings via a cloud-based server from the job site.
7. Eliminating errors for designers and reducing extra work in the office.

We are expanding globally through our network of Service Partners (ISPs) who use our laser-based software to provide measuring and 3D CAD drawing services to customers in their territory.

We offer ISPs an attractive and profitable business opportunity to expand their operations by adding customers in new market segments.

Joining our Service Partner plan is totally free, with no subscription or any flat fee payment. The ISPs pay only “per use” of the software, i.e. an agreed payment per room measured.

We provide free technical and sales training, follow-up and technical support.

ISPs working with us have experienced significant business growth in recent years.

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| Other Information | The \$ 2B global market of measuring and drawing industry serves designers, engineers, architects, remodeling companies, flooring and carpet dealers, construction companies, real estate, property managers and all other organizations which requires accurate measurements, complete 2D/3D CAD drawing and detailed information from their job sites. |
| Potential Partners | <ol style="list-style-type: none"> 1. Matterport Virtual Tour Service Partners 2. 3D Virtual Tour service providers 3. 2D & 3D CAD Drafters 4. Indoor measuring services 5. AutoCAD - Residential & Commercial Architectural Drafter. 6. Surveying and inspection for the development of as-builts. 7. CAD designers 8. Interior designers 9. Home Surveyors 10. Cabinet Installers 11. BIM specialists |
| Target Countries | Germany, France. |

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| Company Name | Yossi Finkelstein (67028) |
| Contact Person | Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il |
| Website | www.fomoya.co.il |
| Year of Establishment | 2018 |
| No. of Employees | 1-10 |
| Offer No. | 143111 |
| Interested in | Export |
| Summary of offer | Extremely Effective (99.9%) Anti-Pigeon Spike Unit |
| <p><u>Description of Offer</u></p> <p>This revolutionary pigeon-detering spike unit possesses unique qualities; professionals have uniquely & expertly engineered this product to address avian infiltration tactics and provide better solutions for the deterrence of birds.</p> <p>Features:</p> <ul style="list-style-type: none"> * Extreme-Width (29cm) with full area coverage - leaves no room for pigeons to land on. * Advanced, super-effective (180 degrees, half-circle) uniquely engineered spike array design. * Highly dense spikes (2 cm) – narrow spaces prevent pigeons from penetrating. * Modularity - UNIQUE FEATURE: controllable width (20-29 cm) to match various surfaces. * Fast & easy installation: speedy installation with professional results, no experience needed for use! * The most cost-effective (75%) and installation-time-saving (75%) unit in the world compared to regular spike units. <p>The amazing results of this spike unit will give great satisfaction and ease of mind to both the professional installer and the amateur DIYer.</p> <p>We offer reasonable pricing, a high-quality product, and dedicated service.</p> | |
| Potential Partners | Distributors |
| Target Countries | US, Canada, UK, US Common Market, Australia |

IMPORT

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| Company Name | Ofek Klir Technologies (72421) |
| Contact Person | Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il |
| Website | www.klir.co.il |
| Year of Establishment | 1984 |
| No. of Employees | 230 |
| Offer No. | 154565 |
| Interested in | Import |
| Summary of offer | A1 Fireproof Wall Panels |
| <p><u>Description of Offer</u></p> <p>Our company is a leading provider in Israel's institutional-industrial sector, with 40 years of experience, 230 employees, and over 5,000 clients from the top of the Israeli economy.</p> <p>We have recently moved to a new, fully automated logistics center with a 12,700-pallet capacity.</p> <p>We are the exclusive representative of Tork, Ecolab, and Welspun in Israel and a member of the international Inpacs group.</p> <p>Our company focuses on two main sectors: HoReCa and medical.</p> <p>As a one-stop-shop, we provide a wide range of solutions in cleaning, personal hygiene, household materials and equipment, laundry, kitchen supplies, and more.</p> <p>We are looking for a leading wall panels factory that meets the following requirements:</p> <ul style="list-style-type: none"> • A large factory with advanced technological capabilities • Uses high-quality materials • Extensive experience in the hotel segment • Proven track record in exports. | |
| Potential Partners | Leading Factories. |
| Target Countries | China, India, Eastern Europe. |

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| Company Name | M.G.M Meital Import & Marketing Ltd. (70028) |
| Contact Person | Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il |
| Website | www.sparta-tactical.co.il |
| Year of Establishment | 2009 |
| No. of Employees | 6 |
| Offer No. | 154566 |
| Interested in | Import |
| Summary of offer | Tactical Footwear, Uniforms, Tactical Pants and Shirts, Bags, and Backpacks |
| <p><u>Description of Offer</u></p> <p>Our company specializes in providing solutions for security forces with a wide range of products.</p> <p>With 25 years of experience in developing, importing, and exclusively marketing products from international companies and leading suppliers of the most recognized brands in the industry, we deliver our products quickly and reliably at competitive prices.</p> <p>Our motto: Quality, Reliability, and Service at Maximum Speed.</p> <p>Quality – We use high-quality materials from the most respected manufacturers, offering the best value with a full warranty on all our products.</p> <p>Reliability – We are committed to our clients' safety, and our mission is to ensure they receive the equipment they need, when they need it.</p> <p>TOP Service – Our friendly, honest, and knowledgeable team is trained to provide customized solutions tailored to the specific operational needs of each customer.</p> <p>Speed – We ensure orders are delivered accurately and on time, with quick responses and no delays.</p> | |
| Potential Partners | Suppliers and manufacturers. |
| Target Countries | Cambodia, Vietnam, Korea. |

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| Company Name | Tuboul Group (53056) |
| Contact Person | Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il |
| Website | www.tuboul.co.il |
| Year of Establishment | 1990 |
| No. of Employees | 330 |
| Offer No. | 154585 |
| Interested in | Import/Representation |
| Summary of offer | Concrete Drills, Silicone Guns, Geotechnical Fabric, Big Bags, Gloves and Safety Shoes, Screws and Anchors, Marble Glue, Indoor Doors, Ropes, Concrete Vibrators, Power Tools, Diamond Cutting Tools, Hand Tools, Broom Brushes, Pumps, Wheelbarrows, Stainless Steel Items, Levelers, and Helmets. |
| <u>Description of Offer</u> | |
| <p>Our company is one of the leading importers and distributors of home facilities and building materials.</p> <p>Founded in 1984, we provide solutions for the construction industry, as well as a variety of retailers and wholesalers throughout Israel. We offer our customers a range of over 30,000 products and represent the leading manufacturers in the construction industry. We employ 300 people and own a fleet of 30 trucks, responsible for nationwide distribution operations.</p> <p>With over 20 years of experience in international business and procurement in Europe and Asia, our import department ensures an efficient and reliable partnership. We represent leading brands in the home facilities and construction sectors.</p> <p>Our company is continuously seeking to expand the number of suppliers and manufacturers it represents in order to broaden the range of products we offer to our customers.</p> <p>We are looking for companies that offer a wide range of high-quality products with the ability to deliver from inventory with short lead times. We value companies that invest in R&D and regularly develop new products. A high level of service is highly appreciated.</p> | |
| Other Information | For more information about our company, we would happily share our website with you. |
| Potential Partners | Manufacturers and dealers. |
| Target Countries | Worldwide |